



Grow Your Business at Alaska's Airports with the SBEC Program!

Breaking Barriers, Building Opportunities: Empowering Small Businesses in Airport Concessions!

Do you own a small business and want to operate at an airport in Alaska?

The **Small Business Element Concession (SBEC)** program is designed to **create equitable opportunities** for small businesses in the airport concession market.

The program provides **eligible small businesses** the opportunity to **operate at Alaska's primary airports** by promoting **manageable subleasing options** and exploring **alternative contracting** approaches to enhance participation.

By recognizing and supporting the capabilities of these businesses, the program aims to foster a **diverse and competitive concession landscape**.

➔ SBEC Eligibility Requirements

- **Business Size Standard:** The owner certifies that the average gross receipts of their firm and its affiliates, calculated in accordance with 13 CFR 121.104 over the past five fiscal years, do not exceed \$56.42 million, as specified in 49 CFR 23.33(a).
- **Personal Net Worth (PNW):** The owner confirms that the net worth does not exceed the program's limit of \$2.047 million, in compliance with 49 CFR 26.68(a).

➔ SBEC Certification Process

- Fill out **SBEC Declaration of Eligibility (DOE)**
- Provide **Business Gross Receipts Documentation for the last five (5) years**.
- Fill out **Personal Net Worth (PNW) Statement**

➔ Benefits of SBEC Program

- **Increased Opportunities:** Small businesses gain better access to airport concession contracts tailored to their size and capacity. This also helps to expand capabilities, build reliability, and secure repeat business and larger contracts.
- **Subleasing Opportunities:** Small businesses can sublease portions of larger concession contracts.
- **Visibility and Networking:** The program boosts small businesses' visibility, allowing them to build reputations and network with other businesses and government entities for growth.

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Civil Rights Office**

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