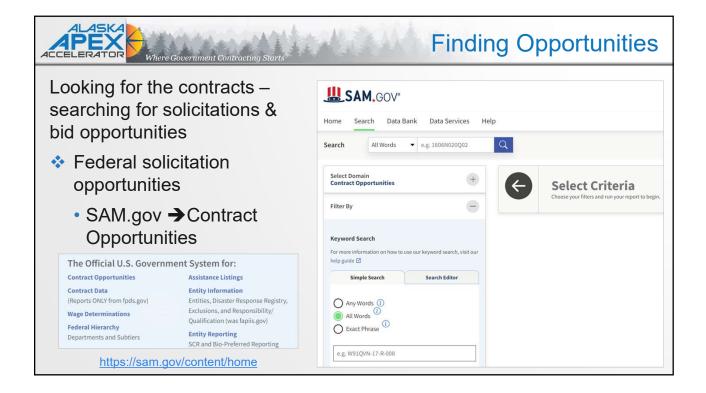




Finding Opportunities					
Looking for the contracts –	Construction & Maintenance Contracting				
searching for solicitations & bid opportunities	Bid Express Bid Express Electronic Bidding	Requests for Proposals <ul> <li>RFP Tentative Advertising Schedule</li> <li>RFP Calendar</li> </ul>			
Alaska Department of Transportation and Public Facilities PROCUREMENT AND CONTRACTING	For Customers' security, a FREE Bidx.com account is now required to access their site. If you already have an account you can login here: BidX Login C <sup>a</sup> . If you need an account you can sign up for a FREE account here: BidX Sign Up C <sup>a</sup> .	RFP Award Status     Obtaining RFP E-Documents     About RFPs     Large Procurement Manuals     Small Procurement Manuals			
<ul> <li>State of Alaska:</li> </ul>	For all large procurement construction contracts all prime contractor, subcontracts, DBEs and beginning January 1st	Small Procurement Manuals			
<ul> <li>Alaska Public Notices</li> </ul>	companies submitting proposals for RFPs for Construction- Related Professional Services will need to be on the	Related Resources     AASHTOWare Project			
<ul> <li>IRIS Vendor Self-Service (VSS)</li> </ul>	AASHTOWare Project Vendor List in order to get on plan holder's lists. Bidders (and proposers) must have an	<ul> <li>Disadvantaged Business Enterprise (DBE)</li> <li>Online Public Notices</li> </ul>			
<ul> <li>Department of Transportation &amp; Public Facilities Procurement</li> </ul>	AASHTOWare Project Vendor ID or your bid (or proposal) may not be accepted. You can get on Alaska's AASHTOWare Project Vendor List nowl Click here for instructions.	Contracts Officer Bulletins     Publications, Forms, Manuals     Const. Warrant Program System <ul> <li>Construction Warrant Program</li> </ul>			
<ul> <li>Tentative Advertising Schedule</li> </ul>	Construction Bidding Tentative Advertising Schedule Current Bid Calendar	Considered Warrant Application     Warrant Application     Qualified Products List (QPL)     Suspended Contractors			
Current Bid Calendar	Bid Opening Results     Contract Award Status     Historical Bid Data	Contacts			
https://dot.alaska.gov/procurement/	AASHTOWare Project Vendor List     Contractor Bidding Information				

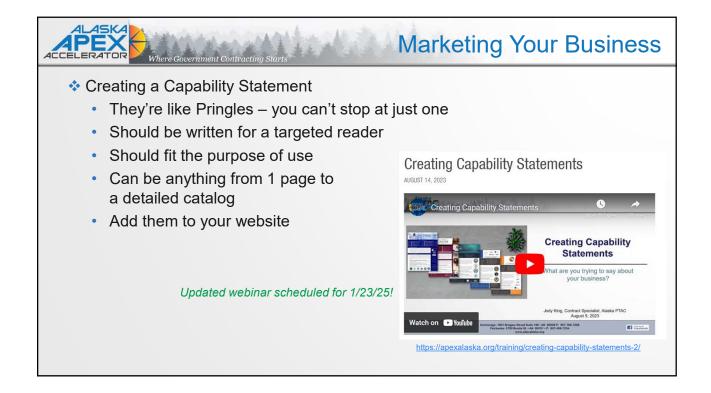




Where Government Contracting Starts	Fin	ding C	)pportuni	ties
Looking for the contracts – searching for all in one place: Alaska APEX BidMatcl	n subscriptio		d opportunit	ies
Click this link <u>MyBidmatch</u> for your directory of output. The titles of the articles are listed below: • F – FY24 Multiple Award Environmental Services (MAES) Multiple Award Task Order Contract (MATOC) (DEPT OF DEFENSE)			? 🔦 Alaska APEX .	Accelerator
42 - Carbon Tilker Exchange & Replacement (DEPT OF DETERNST)     47 - Sources Sources Langevict Stution Neon, Dicharger Mona, and Connections (DEPT OF DEFENSE)     54 - Hannibal Concrete Supply For Anchorage Repairs (DEPT OF DEFENSE)     55 - Viellow or Red Cader Carb board, Petershiver Jakaba (AGRCULTURE)     72 - Computer Equipment of Supplies for the Cheyenne River Health Contert in Equilibrium (Carbon Market, Dereshing Carbon, Sp. (HALTH AND HUMAN SERVICES)     99 - NOAA / FOOS NWAC Maintenance and Suppert (CARMER), DEPARTMENT OF, NATIONA CARMIC ADMINISTRA     R - ALASA STATE LEGISLATURE LOBENTING SERVICES (MARES, DEPARTMENT OF, NATIONA, CARMIC ADMINISTRA     R - ALASA STATE LEGISLATURE LOBENTING SERVICES (MARES, DEPARTMENT OF, NATIONA, CARMIC ADMINISTRA     R - ALASA STATE LEGISLATURE LOBENTING SERVICES (MARES, DEPARTMENT OF, NATIONA, CARMIC ADMINISTRA     R - ALASA STATE LEGISLATURE LOBENTING SERVICES (MARES, DEPARTMENT OF, NATIONA, CARMICA ADMINISTRA     R - ALASA STATE LEGISLATURE LOBENTING SERVICES (MARES, DEPARTMENT OF, NATIONA, CARMICA ADMINISTRA     R - ALASA STATE LEGISLATURE LOBENTING SERVICES (MARES, DEPARTMENT OF, NATIONA, CARMICA DIAL, MARES, DEPARTMENT OF, DEPARTMENT (MARES, ALASA DEPARTMENT, GORD)     4. FARKANGE TARE PART (MARES, ALASA PUrchasing Gordon)     4. CARMENT TARUTT SALE REPAIR (MARES, ALASA Purchasing Gordon)     4. Cardenations Marchanders Repair (MARES, MARES, Purchasing Gordon)     4. Cardenations Marchanders Repair (MARES, ALASA Purchasing Gordon)     4. Request for Propositions, ARTIONADES VIEVENDING TEXTORING ATTORNST OF, MARES, Purchasing Gordon )     6. Request for Propositions, ARTIONADES VIEVENDING TEXTORING ATTORNST OF, ALASA PURChasing Gordon )     7. Arathese and Delivery of Deg Waste Cellection Bags for CBI Partis (Marka, Alaska Purchasing Group)     6. Re	Describe using the contact information included with each day's listing.       You may also bookmark this page and check back as often as you'd like for new postings and please visit our <u>help</u> file for assistance on interpreting the bid leads. Articles will remain on the mybidmatch com Web site for 30 days.       Date     Articles     Read       Widdnesday. Act. 17. 2024     21     New       Tunesday. Act. 15. 2024     20     New       Monday. Act. 15. 2024     0     New       Sunday. Act. 15. 2024     1     New       Sunday. Act. 15. 2024     27     New			
<ul> <li>2: User the Large Animal Holding Facility improvements (waska - state of Auska )</li> <li>Click this link <u>Mybidmatch</u> to view all articles.</li> </ul>	Eriday, Apr 12, 2024	31	New	
The government contract opportunities enclosed with this email are provided to you by the Alaska APEX Anchorage Center. If you would like to add or delete search criteria to your custom profile you may contact. Jody King at: Tel: (907) 786-7270 [king@@alaska.edu			exalaska.org/training/fe -ptacs-solicitation-sear	

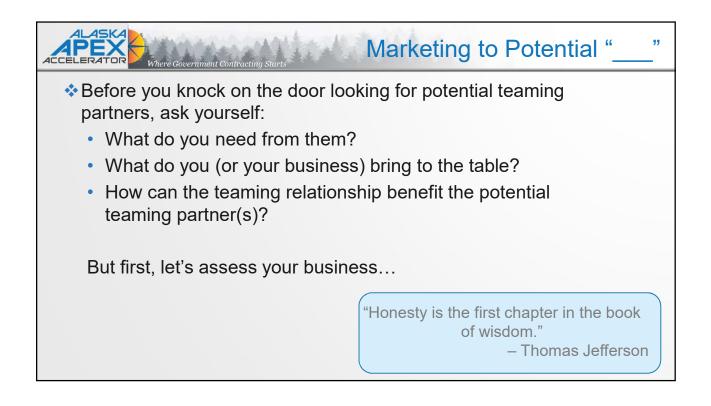


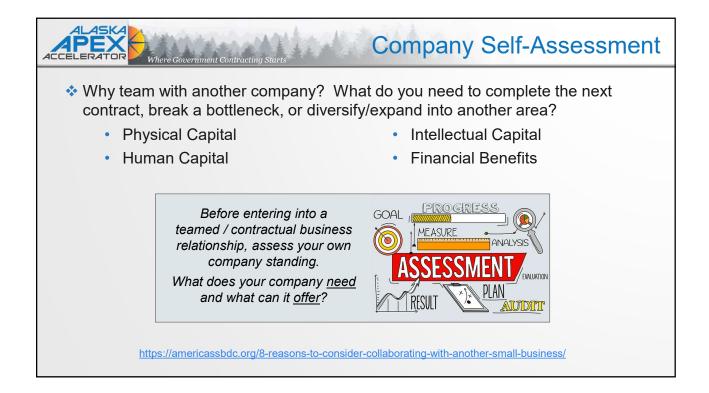




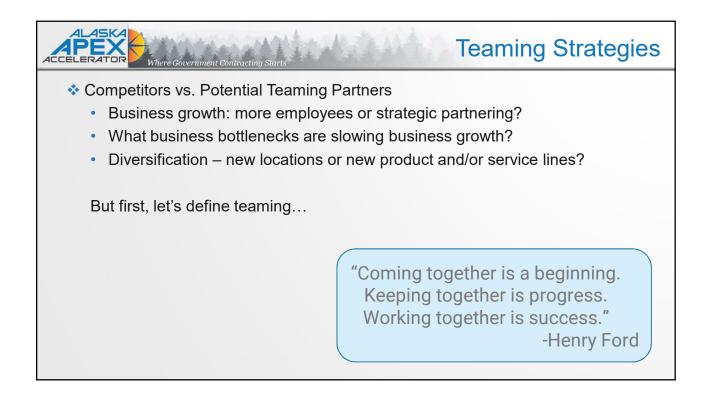








ADDITION Where Government Contracting Starts Ability, Capacity & Capability							
*							
	Capability – the ability to do something in "either/or" scenarios; The capability of a business refers to its ability to do something when all its resources are optimally employed.						
*	Capacity – the innate potential; the business capacity refers to the maximum level of output that it can yield and deliver within inherent limitations						
	Ability	Capability	Capacity (Max level of output)				
	<ul> <li>Staff (People):</li> <li>Management</li> <li>Key Personnel</li> <li>W-9 Employees</li> <li>Subcontractors</li> <li>Staff Training &amp; Certification</li> <li>Contingency Plans</li> <li>Standard Operating Procedures</li> </ul>	<ul> <li>Past Performance <ul> <li>Completed projects</li> </ul> </li> <li>Existing Master Subcontract Agreements</li> <li>Contingency Planning &amp; Resources</li> <li>Accounting Systems <ul> <li>Job Codes</li> <li>Cost tracking mechanisms</li> </ul> </li> </ul>	<ul> <li>Bonding Capacity</li> <li>Maximums: Ceiling &amp; Project limitations</li> <li>Available Bond Amount?</li> <li>Work in Progress</li> <li>Availability of Manpower</li> <li>Availability of Equipment</li> <li>Financial Resources</li> <li>Risk Management Limitations</li> <li>Contingency Resources</li> <li>Supply Chain Availability</li> <li>Inherent Limitations</li> </ul>				



## Teams vs Joint Ventures **Prime/Sub Teams** Joint Ventures Only one party (prime) performs at Both parties perform at the prime the prime contract level and is contract level and are responsible responsible to the government for the entire contract Subcontractor typically paid on a Parties typically split profits and pre-determined basis losses Parties create a new legal entity No new legal entity created (e.g., LLC) & registered in SAM Subcontracting limits apply to prime only (but note similarly Subcontracting limits apply to JV situated entity rule) as a whole Koprince cCall ottroff LL

