

ANA 

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ACDBE | Airport Concession Disadvantage Business Enterprise

Sara Haley – Concession Leasing
Specialist

ACDBE

Title 49 Part 23
Objectives

- (a) To ensure nondiscrimination in the award and administration of opportunities for concessions by airports receiving DOT financial assistance;
- (b) To create a level playing field on which ACDBEs can compete fairly for opportunities for concessions;
- (c) To ensure that the Department's ACDBE program is narrowly tailored in accordance with applicable law;
- (d) To ensure that only firms that fully meet this part's eligibility standards are permitted to participate as ACDBEs;
- (e) To help remove barriers to the participation of ACDBEs in opportunities for concessions at airports receiving DOT financial assistance; and
- (f) To provide appropriate flexibility to airports receiving DOT financial assistance in establishing and providing opportunities for ACDBEs.

ACDBE

Title 49 Part 23
History

Established in 1987

Amended in 2012



ACDBE

ANC Makeup

South Terminal

Food and Beverage

16 Food and Beverage Storefronts

8 Owned and Operated (or Franchised) by Alaskans

Retail/News & Gifts

19 Retail/News and Gifts Storefronts

12 Owned and Operated by Alaskans



ANC
Passenger Traffic by Type by Month
CY2022

Airline	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Total
Enplaned	148,000	144,523	189,315	176,462	223,968	292,522	344,625	336,391	239,077	197,797	171,052	179,886	2,643,618
Alaska Airlines Inc	114,280	114,182	146,683	134,875	157,492	174,757	198,117	203,448	166,310	148,523	132,420	140,578	1,831,665
Delta Air Lines Inc	16,822	15,686	23,169	19,686	30,055	45,495	55,151	50,947	40,615	26,319	21,812	19,328	365,085
United Airlines Inc	4,501	3,503	5,631	8,431	8,406	27,418	35,082	33,018	13,561	4,780	4,175	6,941	155,447
Northern Pacific Airways, Inc.	7,516	6,797	8,542	8,837	12,401	14,796	16,399	12,353	8,311	7,584	7,479	7,489	118,504
American Airlines	-	-	-	-	8,913	15,412	17,412	17,028	-	5,590	-	-	64,355
ConocoPhillips Alaska Inc	2,807	2,623	3,072	2,613	2,748	2,773	2,731	3,120	2,745	2,584	2,870	2,985	33,671
Grant Aviation Inc	1,913	1,732	2,162	1,931	2,174	2,700	3,203	2,717	2,195	2,247	2,209	2,357	27,540
Sun Country Airlines, Inc	-	-	-	-	474	4,362	8,293	4,316	-	-	-	-	17,445
Air Canada	-	-	-	-	836	2,308	3,762	4,523	2,625	-	-	-	14,054
Condor Flugdienst GMBH	-	-	-	-	396	1,087	1,953	2,003	1,467	-	-	-	6,906
EW Discover GmbH	-	-	-	-	-	918	2,048	2,380	908	-	-	-	6,254
TransNorthern LLC	-	-	56	89	44	318	213	340	192	120	60	187	1,619
Denaina Air Taxi LLC	161	-	-	-	-	178	222	165	113	9	-	-	848
Alascom Inc	-	-	-	-	29	-	39	33	35	41	27	21	225

Top 50 Performing North American Airports - F&B, Newstand, Specialty Retail

Top 50 Airports	IATA	2021 Enplanements	2021 F&B Sales	2021 Specialty Sales	2021 Newsstand/Travel Sales	2021 Total Sales (Excluding DF,L/S,PS)	2021 Sales E/P
ANCHORAGE	ANC	2,260,137	\$19,668,778	\$8,427,425	\$6,789,946	\$34,886,149	\$15.44
NEW YORK	JFK	15,311,865	\$138,895,176	\$22,273,198	\$63,070,628	\$224,239,002	\$14.64
LAS VEGAS	LAS	19,447,875	\$165,612,994	\$46,745,889	\$56,154,914	\$268,513,797	\$13.81
TORONTO	YYZ	6,332,598	\$62,885,037	\$6,805,895	\$16,241,990	\$85,932,922	\$13.57
SAN FRANCISCO	SFO	12,162,180	\$117,121,300	\$23,319,275	\$23,995,482	\$164,436,057	\$13.52
NEWARK	EWR	14,472,695	\$130,294,224	\$9,482,336	\$54,445,173	\$194,221,733	\$13.42
NEW YORK	LGA	7,870,201	\$58,991,266	\$25,067,842	\$18,949,460	\$103,008,568	\$13.09
SEATTLE	SEA	18,072,926	\$151,556,533	\$38,083,104	\$44,187,487	\$233,827,124	\$12.94
LOS ANGELES	LAX	23,435,768	\$182,963,025	\$21,839,528	\$96,593,813	\$301,396,366	\$12.86
DENVER	DEN	29,417,471	\$257,120,267	\$44,106,550	\$64,062,965	\$365,289,782	\$12.42

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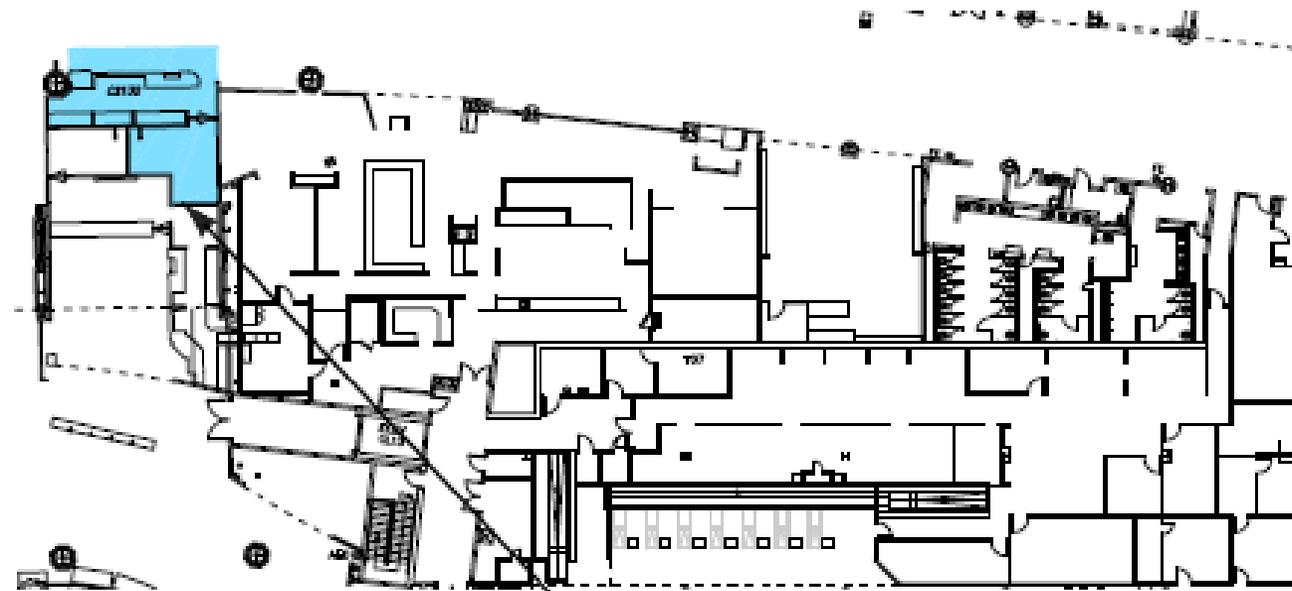
Upcoming
Concession
Opportunities

South Terminal

RFP for Open Concept – Public Notice in March

735 Square Feet

Previously “Cream”



FOOD & BEVERAGE RFP
ADA 32495
SUITE C2132 - 735 SQ. FT.

Questions?

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Thank you.



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