

Alaska Department of Transportation & Public Facilities (DOT&PF)

House Finance Budget Subcommittee
Alaska Marine Highway System (AMHS) Overview

Michael A. Neussl, Deputy Commissioner January 31, 2017

Our DOT&PF People: Alaskans Serving Alaskans Stuart Swiger

Maintenance Specialist/Journeyman II – Lead AMHS Ketchikan Facility

- Stuart has 14 years of service with DOT&PF.
- Worked in the construction industry for many years. He owned his own dewatering company in Michigan prior to moving to Alaska.
- Designed and fabricated a new secondary containment hydraulic cabinet for Ketchikan Main Berth and was recognized for his work with a DOT&PF Everyday Lean Innovation Award.
- Uses his skills and talents to keep the AMHS terminal transfer bridge equipment in good working order to keep the flow of traffic from AMHS vessels on schedule.
- Mr. Swiger's strong work ethic and attention to detail reflect the important core values of DOT&PF providing quality service to keep AMHS functioning and serving the public.



AMHS Overview Agenda

- AMHS Mission, Source Information, and General Overview
 - Fleet
 - Ports
 - Conformance and Relevance Measures
 - Operating Statistics
- AMHS Budget
 - Funding Levels
 - Indirect Expenditures
- AMHS Tariffs
- Southeast Conference AMHS Reform Initiative
- Questions & Discussion

Mission Statements

DOT&PF

Keep Alaska Moving through service and infrastructure.

AMHS

To provide safe, reliable, and efficient transportation of people, goods, and vehicles among Alaska communities, Canada, and the "Lower 48," while providing opportunities to develop and maintain a reasonable standard of living and high quality of life, including social, education, and health needs.

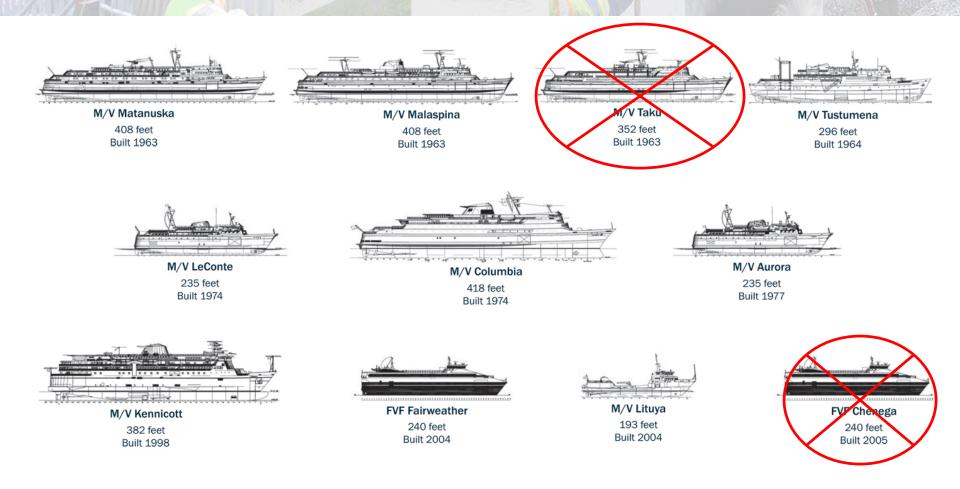
Primary Core Service: Provide Transportation Services

Source Information Links

Links to Source Documents and Information

- AMHS Website: http://www.dot.state.ak.us/amhs/ or FerryAlaska.com
- AMHS Reports Page: http://www.dot.state.ak.us/amhs/reports.shtml
 - Contains Traffic Volume Reports, Annual Financial Reports, Economic Impact Study, Tariff Analysis, and more.
- Southeast Conference AMHS Reform Project:
 http://www.seconference.org/transportation-issues
- AMHS Legislative Findings, Purpose, and Intent; Alaska Statute 19.65.050
 http://www.legis.state.ak.us/basis/statutes.asp#19.65.050

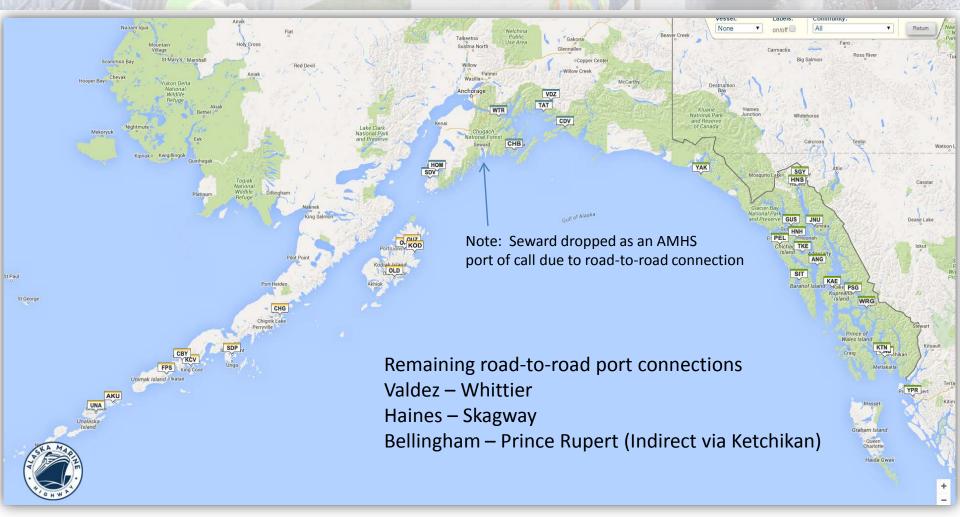
AMHS Fleet Profile



Taku: Long term de-crewed layup in Ketchikan pending sale.

Chenega: Long term de-crewed layup in Tacoma, WA due to financial limitations.

AMHS Ports Of Call



33 Alaskan Communities, Prince Rupert, & Bellingham

AMHS Port and Vessel Codes

Communities

ANB = Metlakatla (Annette Bay)

AKU = Akutan

ANG = Angoon

BEL = Bellingham, WA

CBY = Cold Bay

CDV = Cordova

CHB = Chenega Bay

CHG = Chignik

FPS = False Pass

GUS = Gustavus

HNS = Haines

HNH = Hoonah

HOM = Homer

JNU = Juneau (Auke Bay)

KAE = Kake

KCV = King Cove

KOD = Kodiak

KTN = Ketchikan

Communities

OLD = Old Harbor

ORI = Port Lions

OUZ = Ouzinkie

PEL = Pelican

PSG = Petersburg

SDP = Sand Point

SDV = Seldovia

SGY = Skagway

SIT = Sitka

TAT = Tatitlek

TKE = Tenakee

UNA = Unalaska/

Dutch Harbor

VDZ = Valdez

WRG = Wrangell

WTR = Whittier

YAK = Yakutat

YPR = Prince Rupert, BC

Ships

AUR M/V Aurora

CHE FVF Chenega

COL M/V Columbia

FWX FVF Fairweather

KEN M/V Kennicott

LEC M/V LeConte

LIT M/V Lituya

MAL M/V Malaspina

MAT M/V Matanuska

TAK M/V Taku

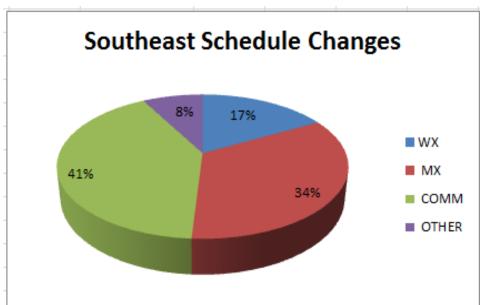
TUS M/V Tustumena

M/V Motor Vessel

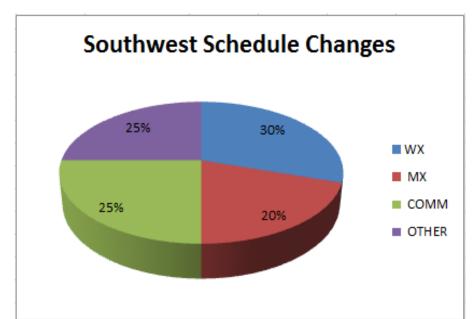
FVF Fast Vehicle Ferry

Results Based Alignment Adherence to Schedule

FY15 Data



Source of Change	Number of Changes	Percentage			
Weather	10	17%			
Mechanical	20	34%			
Community Request	24	41%			
Other (Med, USCG, etc.)	5	8%			
Total	59	100%			

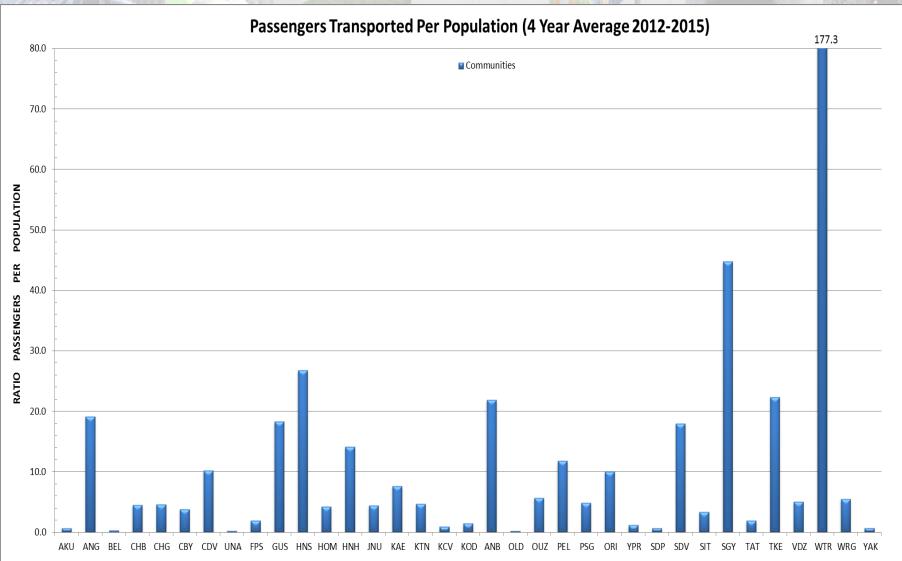


Source of Change	Number of Changes	Percentage				
Weather	12	30%				
Mechanical	9	20%				
Community Request	11	25%				
Other (Med, USCG, etc.)	11	25%				
Total	43	100%				

Med = Medical Emergency

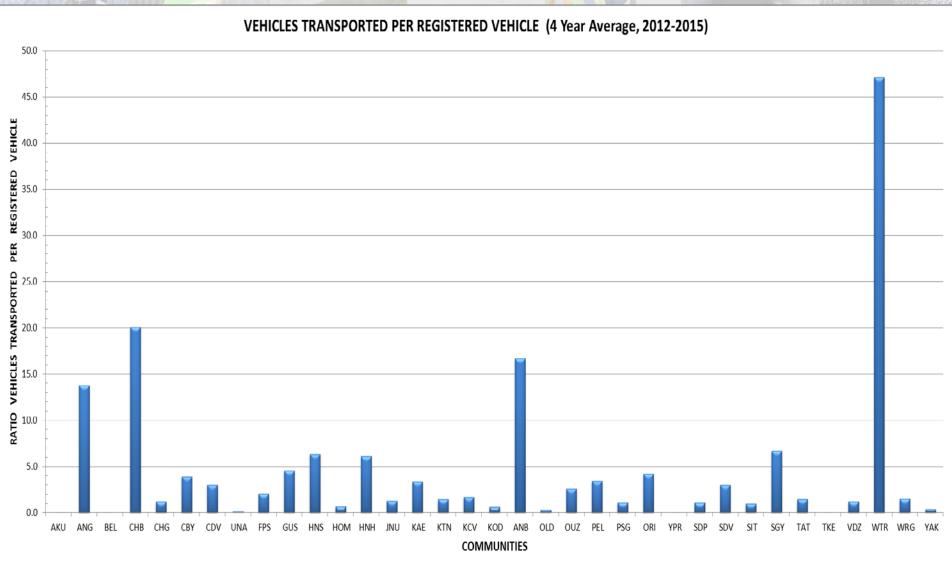
USCG = U.S. Coast Guard Inspection or Drill

Results Based Alignment Passengers per Population

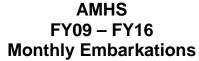


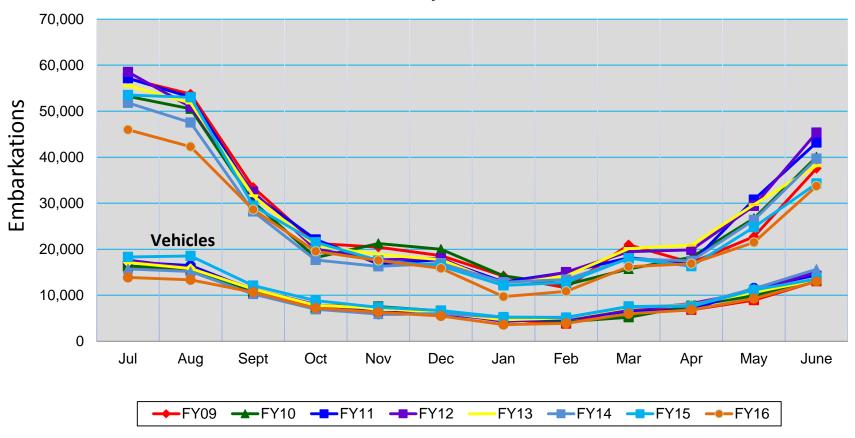
Results Based Alignment Vehicles per Population



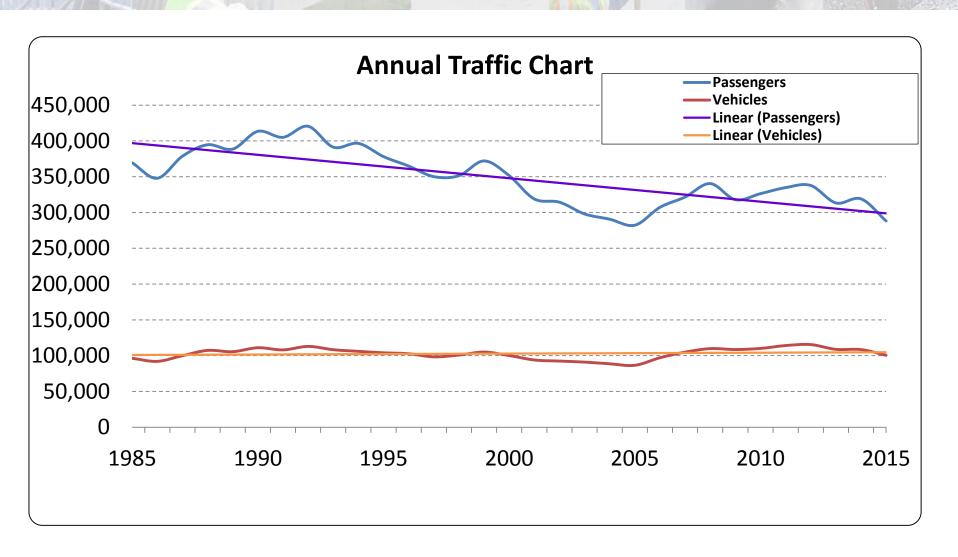


Traffic Report



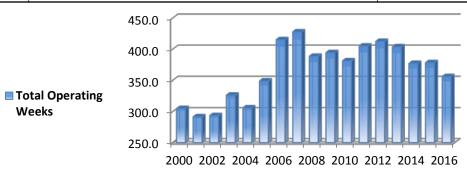


Historical Ridership



Historical Operating Weeks & Fleet Size

AMHS Operating Weeks from Annual Financial Reports							
Fiscal Year	Operating weeks (actual as sailed)	Remarks					
2000	305.0	9 ships (Bartlett, No FVF)					
2001	291.7	9 ships (Bartlett, No FVF)					
2002	293.7	9 ships (Bartlett, No FVF)					
2003	326.6	9 ships (Bartlett, No FVF)					
2004	306.2	11 ships (Lituya, Fairweather, Bartlett / No Chenega)					
2005	349.0	Current 11 ships					
2006	415.1	Current 11 ships					
2007	427.8	Current 11 ships					
2008	388.6	Current 11 ships					
2009	394.4	Current 11 ships					
2010	381.2	Current 11 ships					
2011	405.1	Current 11 ships					
2012	412.5	Current 11 ships					
2013	403.8	Current 11 ships					
2014	377.1	Current 11 ships					
2015	378.3	Current 11 ships					
2016	355.9	9 Ships In Operation (No Taku, No Chenega)					

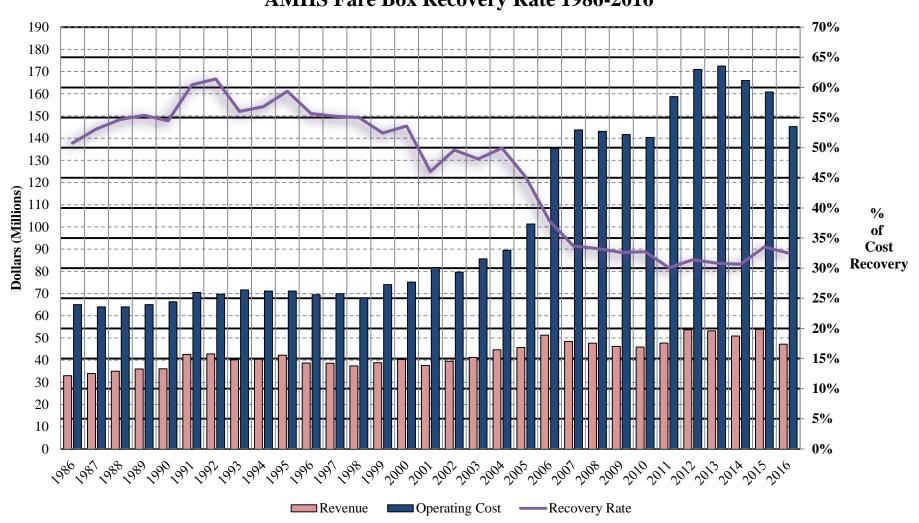


FVF = Fast Vehicle Ferry

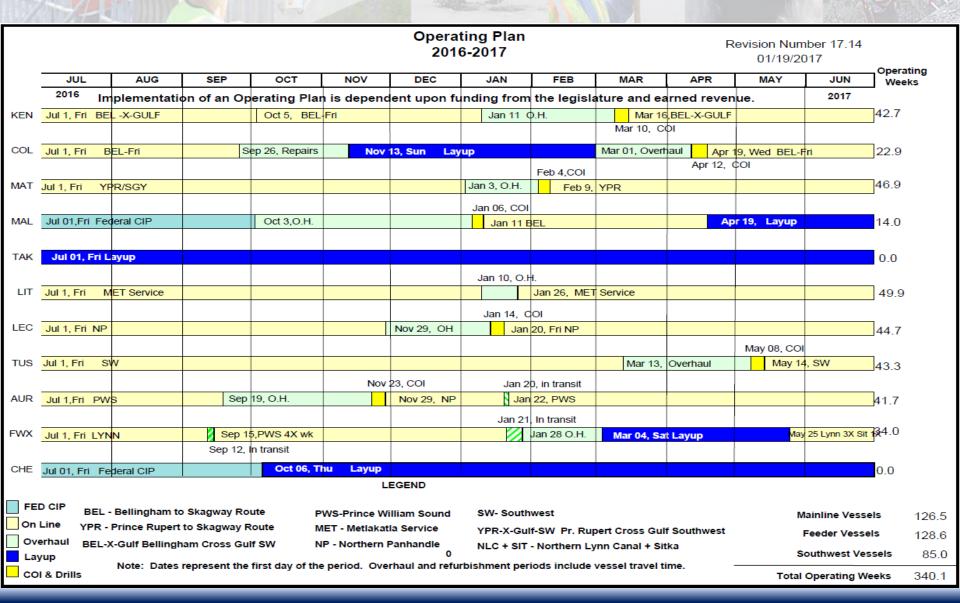
Fiscal Year

Historical Revenue & Operating Cost

AMHS Fare Box Recovery Rate 1986-2016



FY2017 AMHS Operating Plan

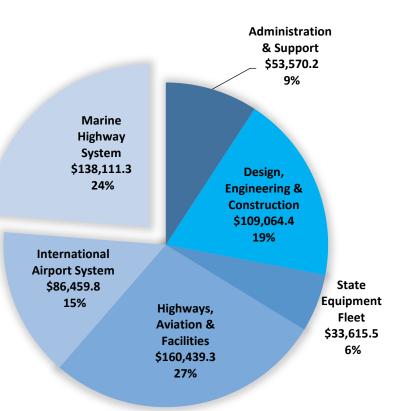


FY2016 AMHS Statistics

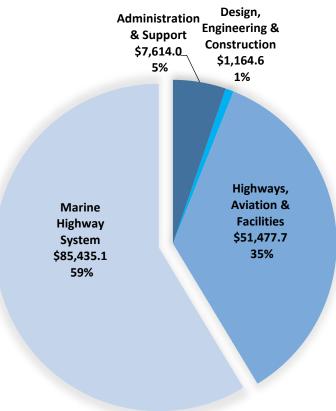
- Earned \$47.2M in Revenue
 (Down \$6.7M from FY15 \$53.9M record, -12.4%)
- Reduced total operating costs \$15.6M to \$145.2M
 (Down from \$160.8M in FY15, -9.7%)
- Provided 355 ship weeks of service
 (Down 23 weeks from 378 in FY15, -6.1%)
- Carried 278,706 passengers and 99,566 vehicles
- Made 6,504 port calls (Up from 6,495 in FY15, +0.1%)
- Implemented new reservation and manifest system

FY2018 DOT&PF Results Delivery Units (RDU)

All Funds

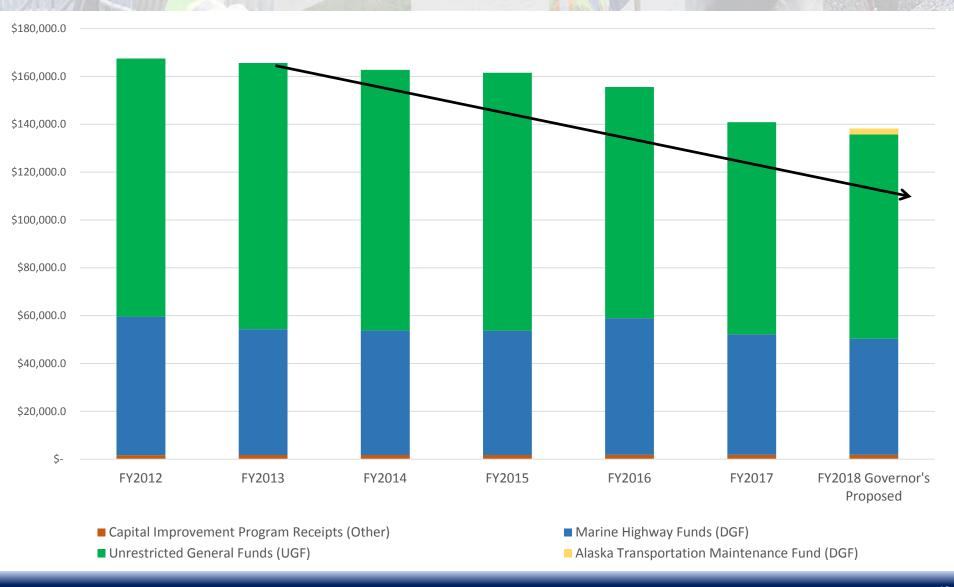


Unrestricted General Funds

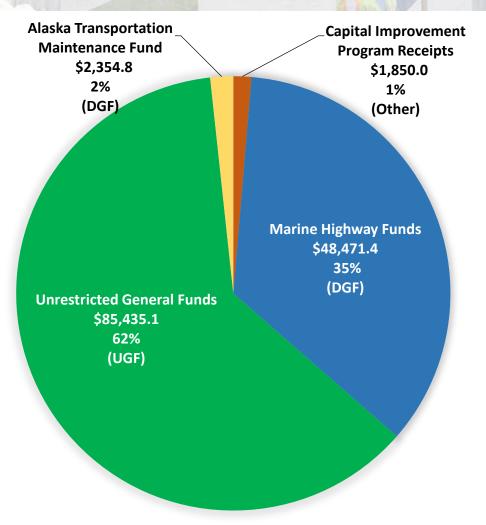


Total: \$581,260.5 Total: \$145,691.4

Marine Highway System RDU FY2012 - FY2018 Governor's Proposed All Fund Sources



Marine Highway System RDU FY2018 Governor's Proposed All Fund Sources



Total Funding: \$138,111.3

Indirect Expenditures

Provision	Brief Description	Legislative Intent, Public Purpose	Number of Beneficiaries/Who Benefits	Revenue Impact: FY 2013	Revenue Impact: FY 2014	Revenue Impact: FY 2015
Children's Discounted Tariffs	Children aged 6-11 receive a 50% discount on the route based on adult passenger tariff	The purpose is to benefit families with children while traveling for any purpose.	On average 8,200 individuals use this per year	\$ 654,394	\$ 646,974	\$ 638,574
Disability Pass	Qualified disabled individuals receive a 50% discount on the route specific adult passenger tariff - in state passage only	The purpose is to reduce transportation costs for qualified disabled Americans.	On average 100 individuals use this pass each year	\$ 13,307	\$ 45,891	\$ 33,792
Employee Annual Passes	Qualified AMHS employees and their immediate families receive free passenger/vehicle travel space on an available basis. \$100 annual fee implemented	This is a provision of collective Bargaining Agreement with Vessel Employees Unions.	On average 650 employees use this per year	\$ 1,026,931	\$ 1,320,775	\$ 1,254,827
Employee Trip Passes	Qualified AMHS employees are allowed free passage when traveling to and from work. In addition, workers who have not obtained annual pass privileges can use trip passes on a space available basis	This is a provision of collective Bargaining Agreement with Vessel Employees Unions.	On average 80 employees use this per year	\$ 293,892	\$ 192,771	\$ 139,515

Indirect Expenditures Continued

Provision	Brief Description	Legislative Intent, Public Purpose	Number of Beneficiaries/Who Benefits	Revenue Impact: FY 2013	Revenue Impact: FY 2014	Revenue Impact: FY 2015
Senior Citizen's Discounted Tariffs	Seniors aged 65 and older receive a 25% discount on the route based on adult passenger tariff, valid for Alaska ports only.	The purpose is to reduce transportation costs.	Recent average usage of 18,500 individuals use this per year.	\$ 773,791	\$ 626,203	\$ 611,598
Trooper/USFS Enforcement Passes	Contractual agreements with State and Federal Government Agencies (State Troopers, USFS) for enforcement presence	The purpose is to provide added law enforcement presence on board AMHS vessels.	This program expired in 2013, but was reinstated for FY16	\$ 10,751	\$ -	\$ -
Underage Discounted Tariffs	Children aged 5 & under travel free (passage only)	The purpose is to benefit families with children while traveling for any purpose.	t On average 6,500 individuals use this per year	\$ 1,379,649	\$ 1,380,898	\$ 1,371,757
Veteran Disability Pass	Qualified disabled veterans receive a 50% discount on the route specific adult passenger tariff - In state passage only	The purpose is to reduce transportation costs for qualified disabled American veterans.	On average 50 individuals use this per year	\$ 30,080	\$ 12,956	\$ 10,919
Youth Group Discounted Tariffs	Organized Youth Groups receive a 50% discount on the route based on adult passenger tariff - In state passage only	The purpose is to provide youth with the academic and social development that travel provides at a discounted cost.	On average 6,500 individuals use this per year	\$ 736,645	\$ 704,016	\$ 699,006

Tariff Increase History

- AMHS made multiple tariff changes in the past two years for two main purposes
 - Formulize, level, and make tariffs equitable and logical
 - Generate additional revenue to offset UGF funding reduction
- Authorized by 17 AAC 70.040 under DOT&PF Commissioner's Authority
- ➤ May 1, 2015: 4.5% across the board tariff increase
- Nov 1, 2015: 20.0% increase in commercial traffic tariffs
- ➤ Jan 1, 2016: 5.0% leveling tariff to fund FVF operation to fill service gaps
- May 1, 2016: First of five annual variable leveling tariff increase and
 - 10% Bellingham traffic premium tariff (Dynamic Pricing)
- ➤ Jan 26, 2017: Lituya Metlakatla tariff policy change (double one way, zero back)
- May 1, 2017: Second of five annual variable leveling tariff increase

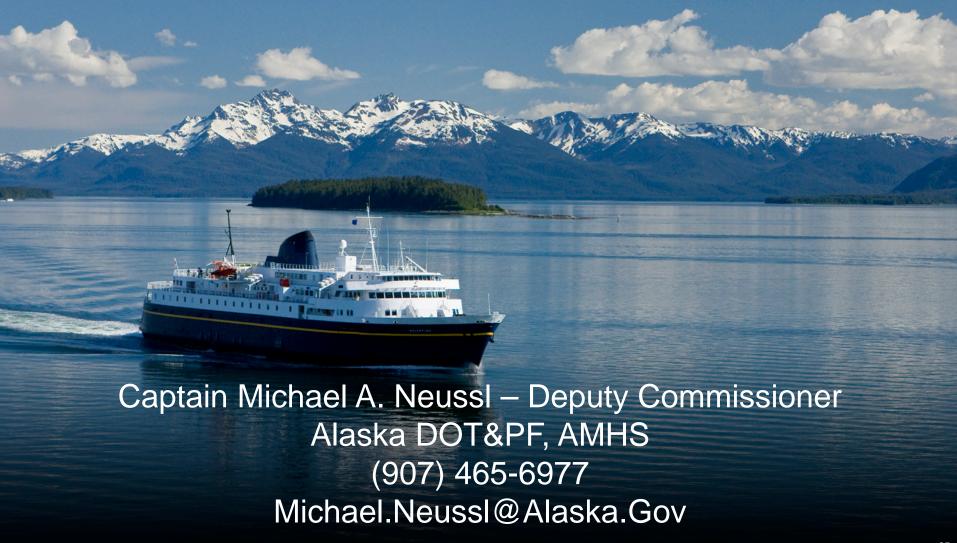
Sample Fare Comparison

- Adult Passenger BEL-JNU: \$326 in June, 2012
- Adult Passenger BEL-JNU: \$424 in June, 2017 (a 30% increase)

Southeast Conference (SE) AMHS Reform Project

- Memorandum of Understanding between State of Alaska and SE Conference
 - Signed May 19, 2016 by Governor and SE Conference Executive Director
- Two Phase Effort: Governance and Strategic Planning
 - Phase 1 Complete, Governance Study Final Report available at http://www.seconference.org/transportation-issues recommends:
 - AMHS become a Public Corporation
 - Forward Funding for Stability
 - Labor Management Control internal to AMHS
 - Dynamic Pricing, Tourism Partnerships, and Increased Competition
 - Phase 2 to start in early 2017
- Proposed New Mission Statement: Deliver safe, reliable, and sustainable marine transportation for Alaska residents, visitors, and our commercial customers.
- AMHS publishes & takes bookings starting in Oct on May-Sep summer schedule.
 - Jul-Sep of that schedule are unfunded until new FY budget is passed.
 - Cuts or talk of a Government shutdown threaten that published schedule and erode public confidence in AMHS.

Questions & Discussion



8/2017