

21st ANNUAL DBE & CONTRACTOR CONFERENCE
Presented by Alaska DOT&PF Civil Rights Office

Alaska APEX Accelerator Program
Where government contracting begins



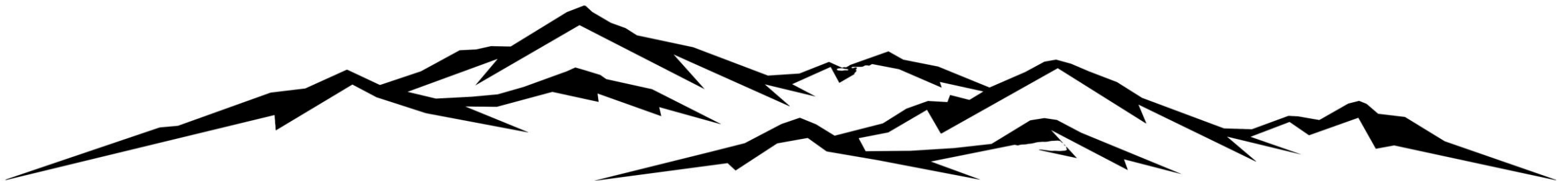
APEX ACCELERATORS

Established in 1986 through a congressional mandate

98 APEX Accelerators nationwide including Guam and Puerto Rico

Members of the National APEX Accelerator Alliance

Overall mission is to expand the number of businesses capable of participating in government contracts



Alaska APEX formerly Alaska PTAC

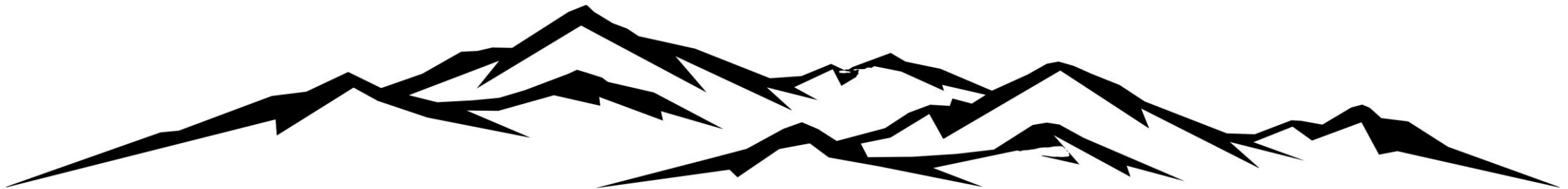
In September 2023, the program shifted administration from the Defense Logistics Agency to the Department of Defense (DOD) Office of Small Business Programs (OSBP). With that shift came a new name, APEX Accelerators.



APEX
ACCELERATORS



What's changed? Nothing.



Alaska APEX Core Services

Technical Assistance

One-on-one technical assistance

Workshops

Training

Outreach Events

On Demand Webinars

Bidmatch

Electronic solicitation notification

Government Agency Support

Increase contractor readiness

ALASKA APEX HELPS BUSINESSES

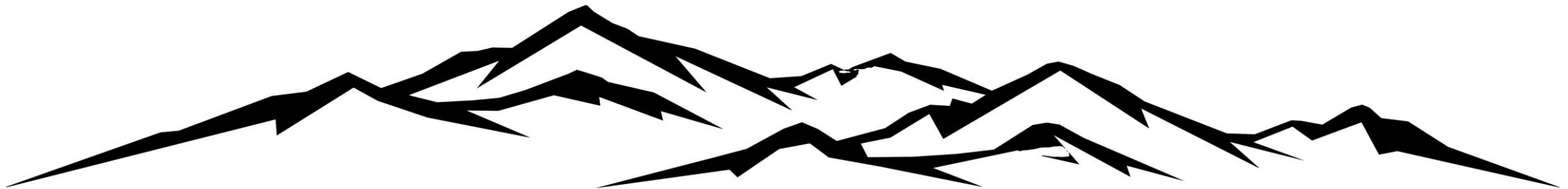
Statewide program

Federal, state and local government opportunities

Small business certifications such as woman-owned and veteran-owned

Ongoing workshops, live and on demand webinars, trainings

Confidential one-on-one technical assistance

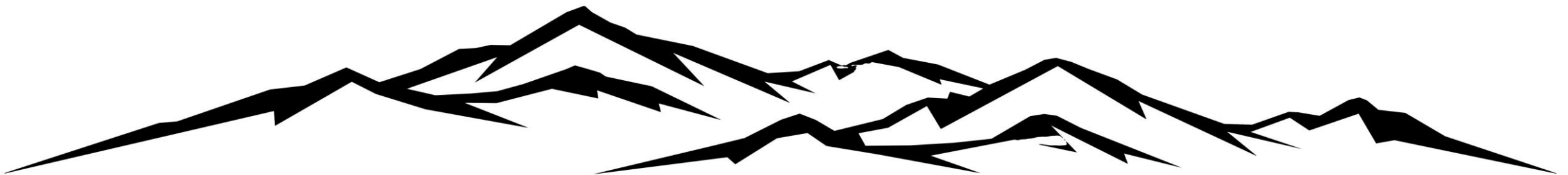


ALASKA APEX HELPS COMMUNITY

Boosts economic activity by helping local businesses navigate the contracting process

Educates stakeholders on program and client successes

Engages with educational institutions, economic development organizations, and resource partners

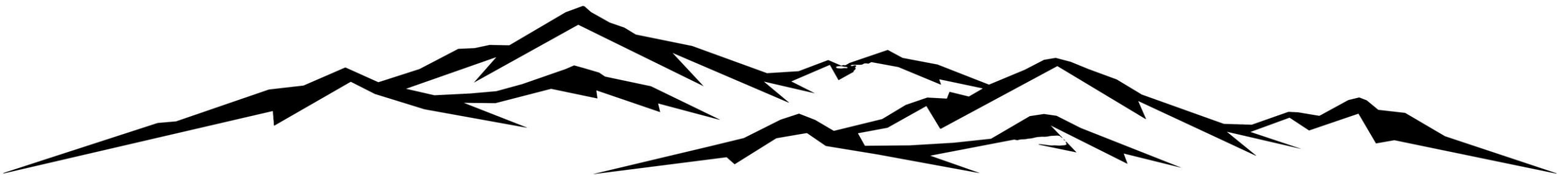


ALASKA APEX HELPS GOVERNMENT

Increases contractor readiness

Grow the Defense Industrial Base and Government Industrial Base

Host Industry Days to increase engagement with businesses



WHAT WE CAN DO:

- Assist with federal registrations and certifications
- Help match business capabilities to opportunities
- Identify government buyers and purchasing offices
- Help clarify contract terms & regulations
- Review non-technical aspects of bids & proposals
- Help identify subcontract opportunities
- Assist with market research

WHAT WE CAN'T DO:

- Serve as a personal business representative or agent
- Prepare bids or proposals
- Complete socio-economic program applications
- Make client's business decisions
- Design or develop marketing plans or materials
- Release or use client information without consent
- Give clients 'inside information' on competitors



**Request PTAC
Services**

The first step to working with PTAC is to register with us

start your
REGISTRATION »

Technical Assistance
www.apexalaska.org

Team / Partner / Subcontract

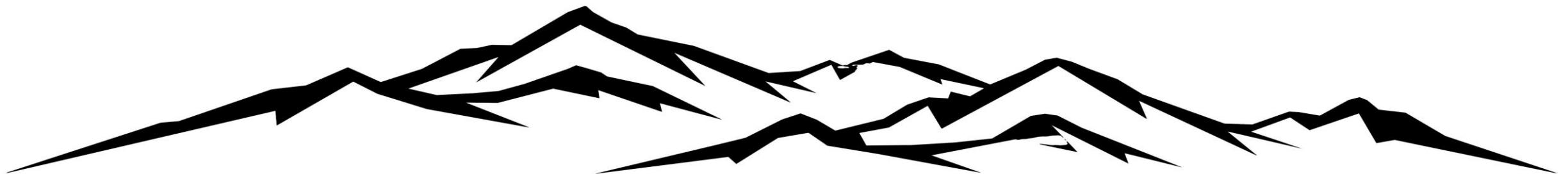
Together Everyone Achieves More

Don't go it alone - identify potential allies

Learn the 3 R's: Be Responsible, Responsive & Reasonable

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Remember: Contracts are ultimately about people.





HAVE QUESTIONS?
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